### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 12, 2016

### **Monster Beverage Corporation**

(Exact name of registrant as specified in its charter)

#### **Delaware**

(State or other jurisdiction of incorporation)

**0-18761** (Commission File Number)

39-1679918

(IRS Employer Identification No.)

1 Monster Way Corona, California 92879

(Address of principal executive offices and zip code)

(951) 739 - 6200

(Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 7.01. Regulation FD Disclosure.

On January 12, 2016, Rodney C. Sacks, Chairman and Chief Executive Officer, and Hilton H. Schlosberg, Vice Chairman, President and Chief Financial Officer, of Monster Beverage Corporation (the "Company") will host an investor meeting to provide an update on the Company's business and operations at the Nasdaq Marketsite.

The Company's presentation will be open to all interested parties as a live webcast at approximately 4:45 p.m. Eastern Time on the "Events & Presentation" section of the Company's website at www.monsterbevcorp.com. A copy of the slides that will be used in the meeting is furnished as Exhibit 99.1 hereto.

### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

The following exhibit is furnished herewith:

Exhibit 99.1 Presentation slides.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Monster Beverage Corporation

Date: January 12, 2016

/s/ Hilton H. Schlosberg

Hilton H. Schlosberg Vice Chairman of the Board of Directors, President and Chief Financial Officer



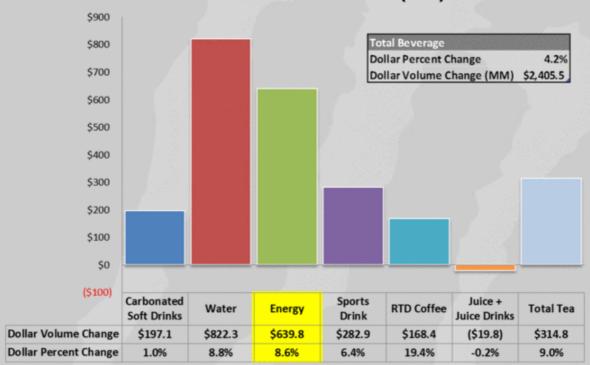
### Safe Harbor Statement

Certain statements made in this presentation may constitute "forward-looking statements" within the meaning of the U.S. federal securities laws, as amended, regarding the expectations of management with respect to Monster Beverage Corporation's (the "Company's") future operating results and other future events including revenues and profitability. The Company cautions that these statements are based on management's current knowledge and expectations and are subject to certain risks and uncertainties, many of which are outside of the control of the Company, that could cause actual results and events to differ materially from the statements made herein. Such risks and uncertainties include, but are not limited to, the following: our ability to recognize benefits from The Coca-Cola Company transactions; unanticipated litigation concerning the Company's products; changes in consumer preferences; changes in demand due to both domestic and international economic conditions; activities and strategies of competitors, including the introduction of new products and competitive pricing and/or marketing of similar products; actual performance of the parties under the new distribution agreements; potential disruptions arising out of the transition of certain territories to new distributors; changes in sales levels by existing distributors; unanticipated costs incurred in connection with the termination of existing distribution agreements or the transition to new distributors; changes in the price and/or availability of raw materials; other supply issues, including the availability of products and/or suitable production facilities; product distribution and placement decisions by retailers; changes in governmental regulation; the imposition of new and/or increased excise and/or sales or other taxes on our products; criticism of energy drinks and/or the energy drink market generally; our ability to satisfy all criteria set forth in any U.S. model energy drink guidelines; the impact of proposals to limit or restrict the sale of energy drinks to minors and/or persons below a specified age and/or restrict the venues and/or the size of containers in which energy drinks can be sold; political, legislative or other governmental actions or events, including the outcome of any state attorney general and/or government or quasi-government agency inquiries, in one or more regions in which we operate. For a more detailed discussion of these and other risks that could affect our operating results, see the Company's reports filed with the Securities and Exchange Commission, including the Company's most recent annual report on Form 10-K filed March 2, 2015 and subsequently filed quarterly reports on Form 10-Q. The Company's actual results could differ materially from those contained in the forward-looking statements. The Company assumes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

### Beverage Landscape U.S.







Energy Drink Category at 8.6% YTD Growth is outpacing total Beverage category growth of 4.2%

\*Source: NIELSEN AMC YTD M/E 10/03/15

### Brand Performance - Total U.S. All Channels/Dollars



### **ALL MEASURED CHANNELS SNAPSHOT**

AMC All Measured				\$ Vol		\$ Shr
Channels	\$Vol	\$ Vol LY	\$ Vol Chg	% Chg	\$ Shr	Chg
TNA ENERGY	\$2,813,212,124	\$2,556,749,985	\$256,462,139	10.0%	100.0	0.0
TOTAL MEC	\$1,110,511,272	\$1,023,971,348	\$86,539,924	8.5%	39.5	-0.6
MONSTER	\$984,041,237	\$900,595,045	\$83,446,192	9.3%	35.0	-0.2
NOS	\$98,783,849	\$93,380,929	\$5,402,920	5.8%	3.5	-0.1
FULL THROTTLE	\$27,686,186	\$29,995,374	-\$2,309,188	-7.7%	1.0	-0.2
RED BULL	\$977,761,058	\$880,004,834	\$97,756,224	11.1%	34.8	0.3
ROCKSTAR	\$222,219,136	\$177,463,268	\$44,755,868	25.2%	7.9	1.0
AMP	\$47,981,714	\$51,348,717	-\$3,367,003	-6.6%	1.7	-0.3
STARBUCKS	\$102,193,938	\$87,618,170	\$14,575,768	16.6%	3.6	0.2
5-HOUR ENERGY	\$244,619,268	\$239,649,437	\$4,969,831	2.1%	8.7	-0.7
XYIENCE XENERGY	\$9,037,663	\$10,783,692	-\$1,746,029	-16.2%	0.3	-0.1
VENOM	\$6,925,288	\$5,258,152	\$1,667,136	31.7%	0.2	0.0
RIP IT	\$6,515,544	\$6,508,972	\$6,572	0.1%	0.2	0.0
A/O	\$85,447,243	\$74,143,395	\$11,303,848	15.2%	3.0	0.1

\*Source: NIELSEN AMC 13 W/E 12/26/15 vs. Year Ago

## Brand Performance – Total US All Channels/ Units



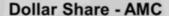
### **ALL MEASURED CHANNELS SNAPSHOT**

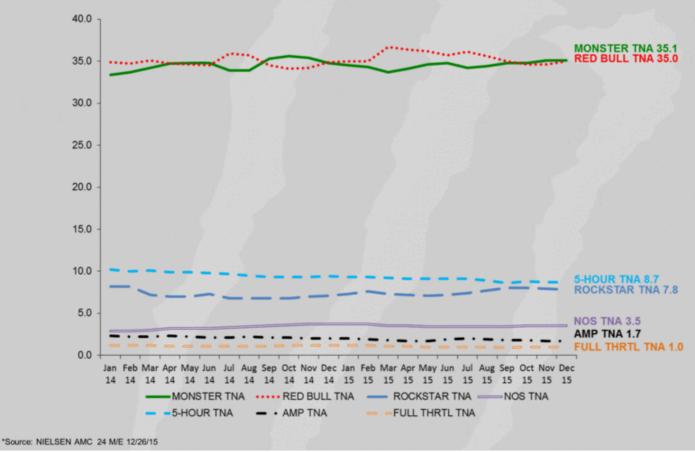
AMC All Measured				U Vol		U Shr
Channels	U Vol	U Vol LY	U Vol Chg	% Chg	U Shr	Chg
TNA ENERGY	1,041,569,383	978,219,878	63,349,505	6.5%	100.0	0.0
TOTAL MEC	437,235,866	420,428,416	16,807,450	4.0%	42.0	-1.0
MONSTER	379,380,581	362,553,208	16,827,373	4.6%	36.4	-0.6
NOS	44,741,693	43,135,767	1,605,926	3.7%	4.3	-0.1
FULL THROTTLE	13,113,592	14,739,441	-1,625,849	-11.0%	1.3	-0.2
RED BULL	293,272,706	282,868,863	10,403,843	3.7%	28.2	-0.8
ROCKSTAR	115,287,436	91,939,452	23,347,984	25.4%	11.1	1.7
AMP	24,769,887	27,201,432	-2,431,545	-8.9%	2.4	-0.4
STARBUCKS	38,216,082	33,154,232	5,061,850	15.3%	3.7	0.3
5-HOUR ENERGY	64,732,851	63,299,532	1,433,319	2.3%	6.2	-0.3
XYIENCE XENERGY	4,516,500	5,640,299	-1,123,799	-19.9%	0.4	-0.1
VENOM	6,528,971	4,198,163	2,330,808	55.5%	0.6	0.2
RIP IT	6,319,468	6,359,849	-40,381	-0.6%	0.6	0.0
A/O	50,689,616	43,129,640	7,559,976	17.5%	4.9	0.5

\*Source: NIELSEN AMC 13 W/E 12/26/15 vs. Year Ago

### **Energy Category: Dollar Share – All Measured Channels**

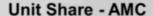


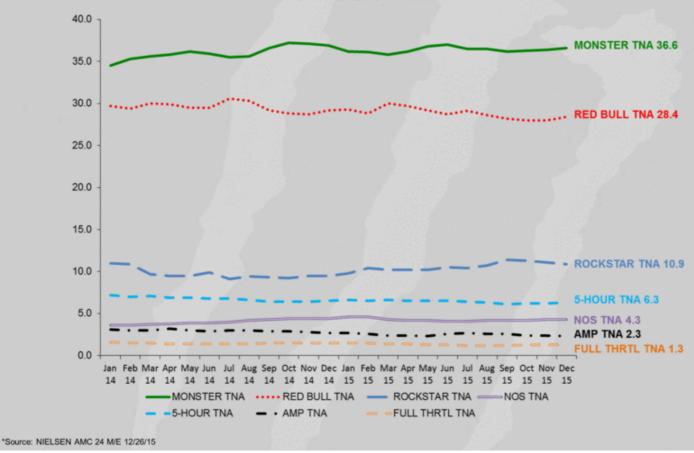




### **Energy Category: Unit Share – All Measured Channels**







### Brand Performance-Convenience/ Dollars



### **CONVENIENCE SNAPSHOT**

TOTAL US - CONVENIENCE				\$ Vol		\$ Shr
TOTAL 03 - CONVENIENCE	\$Vol	\$ Vol LY	\$ Vol Chg	% Chg	\$Shr	Chg
TNA ENERGY	\$2,098,519,548	\$1,917,961,302	\$180,558,246	9.4%	100.0	0.0
TOTAL MEC	\$842,077,136	\$793,027,231	\$49,049,905	6.2%	40.1	-1.2
MONSTER	\$736,200,863	\$689,943,892	\$46,256,971	6.7%	35.1	-0.9
NOS	\$83,401,944	\$79,075,439	\$4,326,505	5.5%	4.0	-0.1
FULL THROTTLE	\$22,474,329	\$24,007,900	-\$1,533,571	-6.4%	1.1	-0.2
RED BULL	\$729,102,865	\$655,236,297	\$73,866,568	11.3%	34.7	0.6
ROCKSTAR	\$171,042,621	\$134,715,438	\$36,327,183	27.0%	8.2	1.1
AMP	\$40,282,880	\$42,940,671	-\$2,657,791	-6.2%	1.9	-0.3
STARBUCKS	\$72,595,549	\$61,934,402	\$10,661,147	17.2%	3.5	0.2
5-HOUR ENERGY	\$173,685,598	\$166,875,727	\$6,809,871	4.1%	8.3	-0.4
XYIENCE XENERGY	\$7,348,520	\$9,072,131	-\$1,723,611	-19.0%	0.4	-0.1
VENOM	\$3,921,250	\$3,108,647	\$812,603	26.1%	0.2	0.0
RIPIT	\$4,916,340	\$4,869,181	\$47,159	1.0%	0.2	0.0
A/O	\$53,546,789	\$46,181,577	\$7,365,212	15.9%	2.6	0.1

\*SOURCE: NIELSEN TOTAL US CONVENIENCE13 W/E 12/26/15 VS. YEAR Ago

# Brand Performance – Convenience/ Units



### **CONVENIENCE SNAPSHOT**

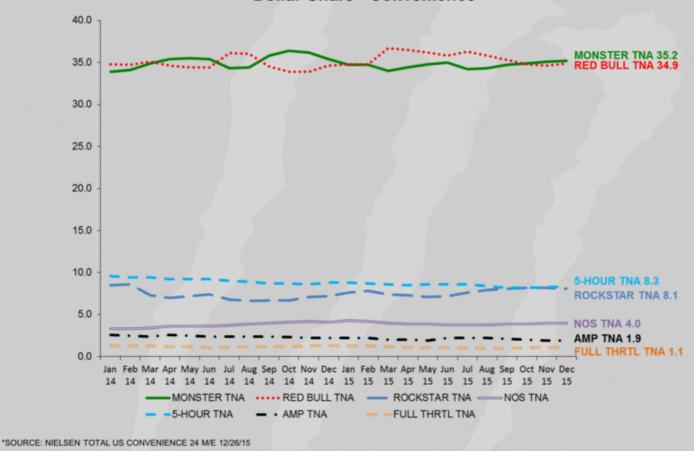
TOTAL US - CONVENIENCE				U Vol		U Shr
	U Vol	U Vol LY	U Vol Chg	% Chg	U Shr	Chg
TNA ENERGY	806,320,293	768,311,571	38,008,722	4.9%	100.0	0.0
TOTAL MEC	348,297,970	342,873,733	5,424,237	1.6%	43.2	-1.4
MONSTER	300,142,886	295,006,979	5,135,907	1.7%	37.2	-1.2
NOS	37,581,751	36,244,076	1,337,675	3.7%	4.7	-0.1
FULL THROTTLE	10,573,333	11,622,678	-1,049,345	-9.0%	1.3	-0.2
RED BULL	230,433,882	224,234,614	6,199,268	2.8%	28.6	-0.6
ROCKSTAR	83,795,312	67,599,047	16,196,265	24.0%	10.4	1.6
AMP	20,184,626	22,096,496	-1,911,870	-8.7%	2.5	-0.4
STARBUCKS	25,976,824	22,491,297	3,485,527	15.5%	3.2	0.3
5-HOUR ENERGY	50,983,090	49,371,665	1,611,425	3.3%	6.3	-0.1
XYIENCE XENERGY	3,532,030	4,613,468	-1,081,438	-23.4%	0.4	-0.2
VENOM	3,482,744	2,130,332	1,352,412	63.5%	0.4	0.2
RIPIT	4,782,128	4,750,157	31,971	0.7%	0.6	0.0
A/O	34,851,687	28,150,762	6,700,925	23.8%	4.3	0.7

\*SOURCE: NIELSEN TOTAL US CONVENIENCE 13 W/E 12/26/15 VS. YEAR AGO

# **Energy Category: Dollar Share - Convenience**

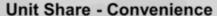


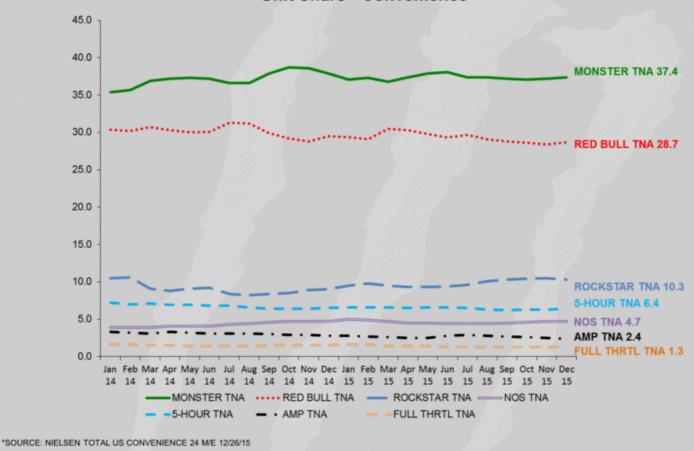




# **Energy Category: Unit Share - Convenience**

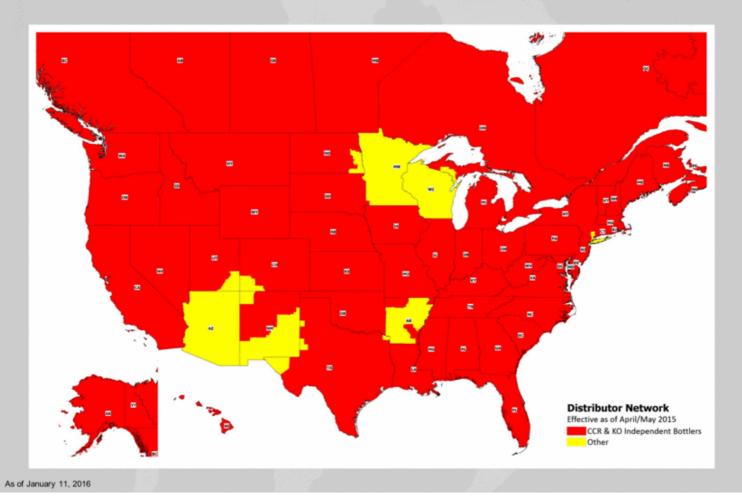






### **North America Distributor Map**





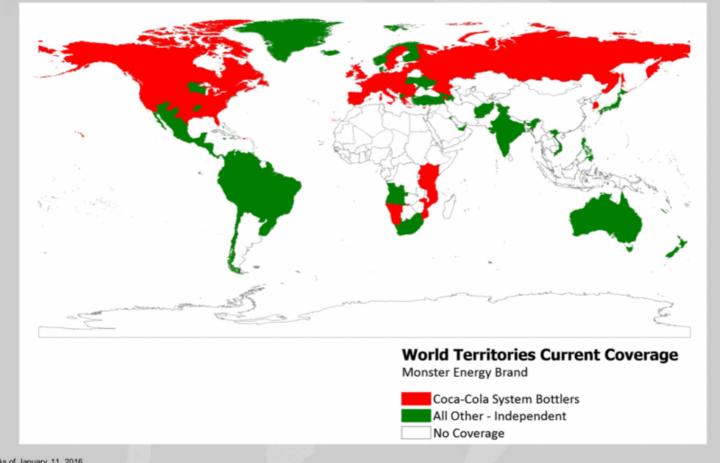
# Distribution of at least one MEC brand following KO Transaction



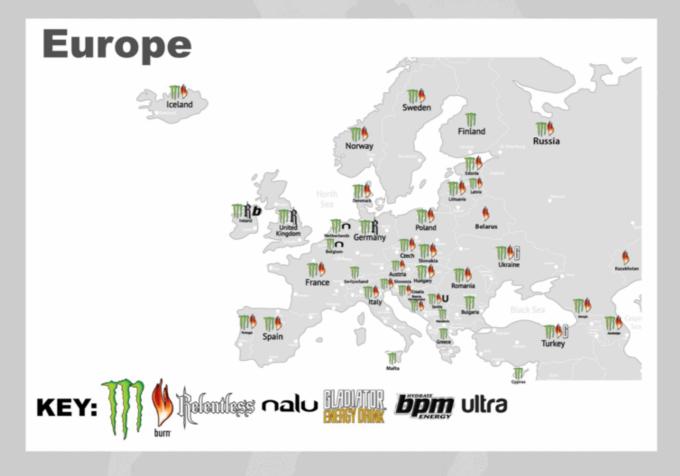


### **Distribution of Monster Energy Drinks**

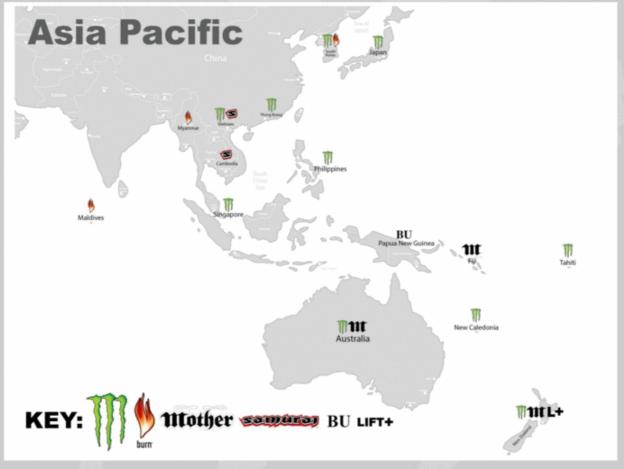




















# Africa South Corean KEY: PLANT TO THE PROPERTY OF THE PROPE

# **Expanded FSOP Coverage following transaction**





### **FSOP Coverage**

FSOP Channel Sectors
Vending
Retail On-Premise
At Work
Eating & Drinking
Amuse/Leisure/Rec
Universities
Lodging/Transport

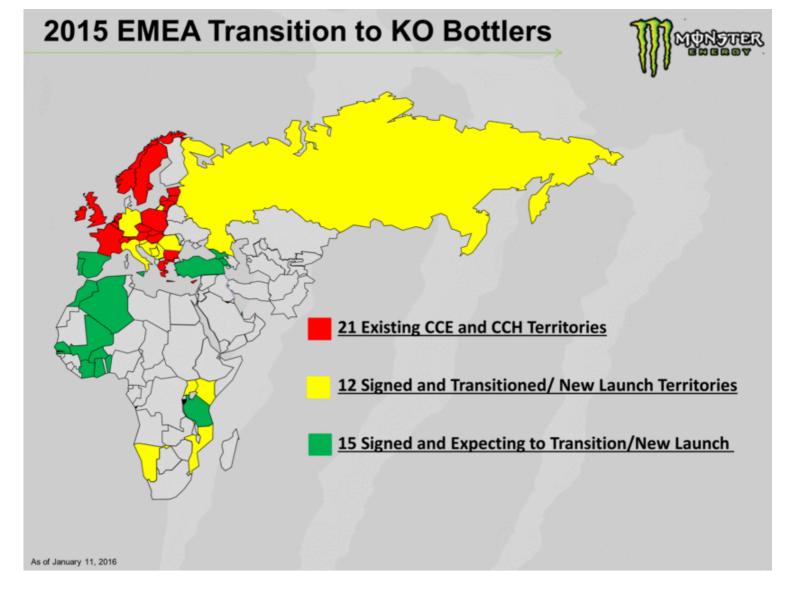












### **Selected Market: Great Britain**



		Last 13 Weeks 2015	Last 4 Weeks 2015
•	Energy Category Value Growth	+ 0.7%	- 0.4%
•	Monster Value Growth	+ 6.5%	+ 5.5%
•	Monster Value Share	13.1%	14.3%
•	Relentless Value Growth	-13.8%	-10.3%
•	Relentless Value Share	5.6%	5.3%
•	Monster Energy Portfolio Value Share	18.7%	19.6%

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Nisa, Convenience Store, Great Britain

25.0%

20.0%

15.0%

10.0%

Monster

Relentless

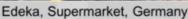
Portfolio

GB Value Share Monster, Relentless & Portfolio

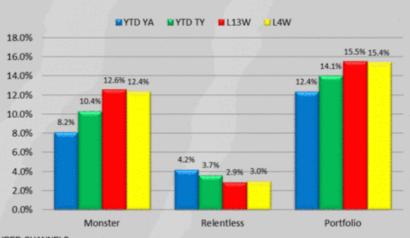
### **Selected Market: Germany**



	Last 13 Weeks 2015	Last 4 Weeks 2015
Energy Category Value Growth	+ 10.2%	+ 18.4%
Monster Value Growth	+ 32.9%	+ 25.7%
Monster Value Share	12.6%	12.4%
Relentless Value Growth	- 19.0%	- 8.9%
Relentless Value Share	2.9%	3.0%
Monster Energy Portfolio Value Share	15.5%	15.4%



SOURCE: NIELSEN VALUE SALES TO END NOVEMBER 2015, TOTAL ALL MEASURED CHANNELS



Germany Value Share Monster, Relentless & Portfolio

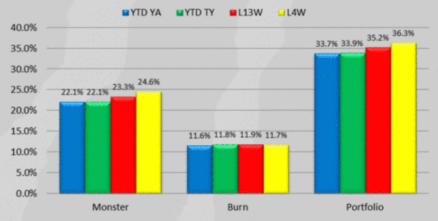
### Selected Market: Spain



		Last 13 Weeks 2015	Last 4 Weeks 2015
•	Energy Category Value Growth	+ 2.7%	+ 7.0%
•	Monster Value Growth	+ 7.5%	+ 24.1%
•	Monster Value Share	23.3%	24.6%
•	Burn Value Growth	+ 3.6%	+ 2.0%
•	Burn Value Share	11.9%	11.7%
	Monster Energy Portfolio Value Share	35.2%	36.3%



### Spain Value Share Monster, Burn & Portfolio



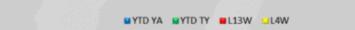
Carrefour, Hypermarket, Spain

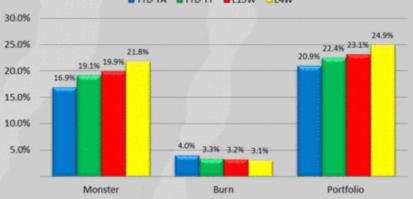
### **Selected Market: France**

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		13 Weeks 2015	4 Weeks 2015
•	Energy Category Value Growth	+ 2.4%	+ 6.1%
•	Monster Value Growth	+ 16.1%	+ 27.7%
•	Monster Value Share	19.9%	21.8%
•	Burn Value Growth	- 16.7%	- 14.3%
•	Burn Value Share	3.2%	3.1%
•	Monster Energy Portfolio Value Share	23.1%	24.9%







France Value Share Monster, Burn & Portfolio

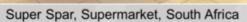
Petit Casino, Convenience Store, France

### **Selected Market: South Africa**



		Last 13 Weeks 2015	Last 4 Weeks 2015
•	Energy Category Value Growth	+ 28.1%	+ 32.4%
•	Monster Value Growth	+ 3.5%	+ 7.6%
•	Monster Value Share	14.9%	14.8%
•	Play Value Growth	+ 28.1%	+ 29.1%
•	Play Value Share	26.8%	25.9%
•	Monster Energy Portfolio Value Share	41.7%	40.7%

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50.0%
40.0%
30.0%
27.8% 27.1% 26.8% 25.9%
20.0%
18.6%
16.3% 14.9% 14.8%
10.0%
Monster
Play
Portfolio

South Africa Value Share Monster, Play & Portfolio

### **Selected Market: Greece**



<ul> <li>Energy Category Value Growth</li> </ul>	•	Energy	Category	Value	Growth
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- · Monster Value Growth
- Monster Value Share

Last 13 Weeks 2015	Last 4 Weeks 2015
+1.2%	+1.7%
+4.1%	+4.5%
30.5%	30.2%



Independent Convenience Store, Greece



### Selected Market: Belgium



		Last 13 Weeks 2015	Last 4 Weeks 2015
•	Energy Category Value Growth	+ 4.9%	+ 6.2%
•	Monster Value Growth	+ 14.9%	+ 14.7%
•	Monster Value Share	8.8%	8.9%
•	Nalu Value Growth	+30.9%	+32.8%
•	Nalu Value Share	11.2%	11.2%
•	Monster Energy Portfolio Value Share	20.1%	20.2%



Carrefour, Supermarket, Belgium

# 25.0% 20.0% 15.0% 10.0% 8.0% 8.5% 8.8% 9.9% 11.3% 11.2% 11.2% 11.2% Portfolio

Belgium Value Share Monster, Nalu & Portfolio

### **Selected Market: Mexico**



			V {} V
	Last 3 Months En October 2015	ding Last Month October 2015	• •
Energy Category Growth	+ 34.0%	+ 38.2%	
Monster Value Growth	+ 19.4%	+ 19.7%	
Monster Value Share	28.7%	26.7%	
Burn Value Growth	+ 1.7%	+ 3.7%	
Burn Value Share	5.5%	6.1%	
Monster Energy Portfolio Value Share	34.2%	32.8%	
(Convenience store)	draui ermarket)	Mexico Value Share Monst	er. Burn & Portfolio
		WYTD YA WYTD TY ■Last 3	Months Oct-15
Sadana	45.0% 40.0% 35.0% 30.0% 25.0%	34.2% 30.6% 28.7% 26.7%	41.2% 37.1% 34.2% 32.8%
Soriana (Supermarket)	20.0%		
	15.0% 10.0% 5.0% .0%	7.0% 6.5% 5 Monster Burn	

### Selected Market: Japan

MANUFACTURE SERVICE SE
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Last 3 Months Ending
November 2015

### Last Month November 2015

Energy Category Growth

+ 3.2%

+ 2.9%

· Monster Value Growth

+ 26.8%

+ 27.6%

· Monster Value Share

38.6% 38.7%

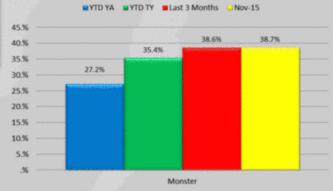
#### Supermarket



### Supermarket



### Japan Value Share Monster



Convenience store





### **Selected Market: Chile**



		Last 3 Months Ending November 2015	Last Month November 2015
•	Energy Category Growth	+ 15.0%	+ 14.2%
•	Monster Value Growth	+ 74.9%	+ 70.1%
•	Monster Value Share	18.5%	19.3%
•	Burn Value Growth	+ 7.8%	+ 6.2%
•	Burn Value Share	2.2%	2.2%
٠	Monster Energy Portfolio Value Share	20.7%	21.5%

### Jumbo (Hypermarket)



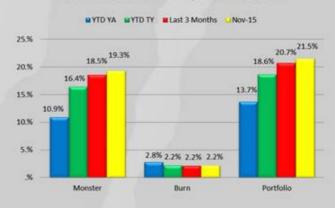




Santa Isabel (Supermarket)



### Chile Value Share Monster, Burn & Portfolio



### **Selected Market: Brazil**

1	M	NE U	

		Last 3 Months Ending November 2015	Last Month November 2015
•	Energy Category Growth	- 5.9%	- 9.2%
•	Monster Value Growth	- 37.7%	- 41.3%
•	Monster Value Share	3.8%	3.7%
•	Burn Value Growth	- 14.5%	- 16.1%
•	Burn Value Share	9.4%	9.3%
•	Monster Energy Portfolio Value Share	13.1%	13.0%

### Posto Ilha Bella (Mom & Pop outlet)



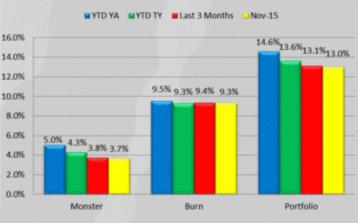
Rogeline (Convenience Store)



### Diana Doces (Mom & Pop Outlet)



### **Brazil Value Share Monster, Burn & Portfolio**



### Selected Market: Australia

MANAGER AND MANAGE
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		Last 3 Months Ending November 2015	Last Month November 2015
•	Energy Category Growth	+ 2.7%	+ 2.9%
•	Monster Value Growth	- 16.2%	- 20.3%
•	Monster Value Share	3.8%	3.6%
•	Mother Value Growth	+ 2.6%	+ 0.6%
•	Mother Value Share	17.7%	18.0%
•	Monster Energy Portfolio Value Share	21.5%	21.6%

### Freedom fuel (Convenience store)



### **IGA Bathurst** (Supermarket)



Australia Value Share Monster, Mother & Portfolio









## MONSTER ENERGY MUSIC

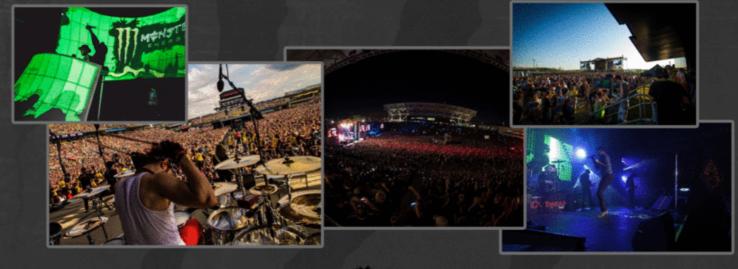


















## **eSPORTS**















### **SOCIAL MEDIA**



#### MONSTER ENERGY IS THE MOST ENGAGING BRAND ON FACEBOOK

	Page	ф Ра	ins ф	Fan Growth ф Rate	Posts	Engage went	Ratio	24h Engage ф ment	24h Eng,/Fan∯ Ratio	People Talking About This	Commun ity Involvem ent
The second secon	Monster Energy	23,4	99,80	+0.3%	63	1,026,899	0.07%	704,284	0.05%	301,455	1.283%
	Mercedes-Benz		91,78	+1.62%	78	955,365	0.06%	762,412	0.05%	203,056	1.064%
	Barbie	7,24	13,26 4	+0.2%	38	884,457	0.32%	754,768	0.27%	no data	no data
<u>©</u>	BMW		84,96 3	+0.42%	44	748,630	0.09%	599,268	0.07%	134,711	0.717%
ATTOOLS .	Snickers		67,13 5	+0.36%	19	734,085	0.37%	179,217	0.09%	158,584	1,501%
0	Starbucks		39,68 0	+0.04%	9	710,170	0.22%	361,390	0.11%	201,420	0.565%
*	Harley-Davidson	6,93	1,637	+0.63%	96	699,206	0.11%	633,098	0.1%	92,938	1.341%

### facebook.

**24 MILLION FANS** 



2.77 MILLION FANS



2.6 MILLION FANS

## ADWEEK: MONSTER ENERGY ONE OF TOP TEN SPORTS CONTENT CREATORS



# ADWEEK FEATURED ARTICLE

"Brands are focusing a lot more on partnering with this new mix of sports influencer networks and publishers that have massive audiences," said Kevin Shively, senior content marketing manager at Simply Measured.

Monster Energy: 28,237,230



Like Red Bull, Monster Energy has found a winning formula blending social with extreme sports. The Corona, Calif.-based company even got millennials to embrace Facebook, doubling its fan base on the site in the last few years with dirt bike-racing videos and maletargeted, titillating photo series like #MonsterGirlMondays.

## MONSTER VIDEO OF THE YEAR





[HOONIGAN] KEN BLOCK'S GYMKHANA SEVEN: WILD IN THE STREETS OF LOS ANGELES



TheHoonigans

30,879,764





## **FULL THROTTLE**

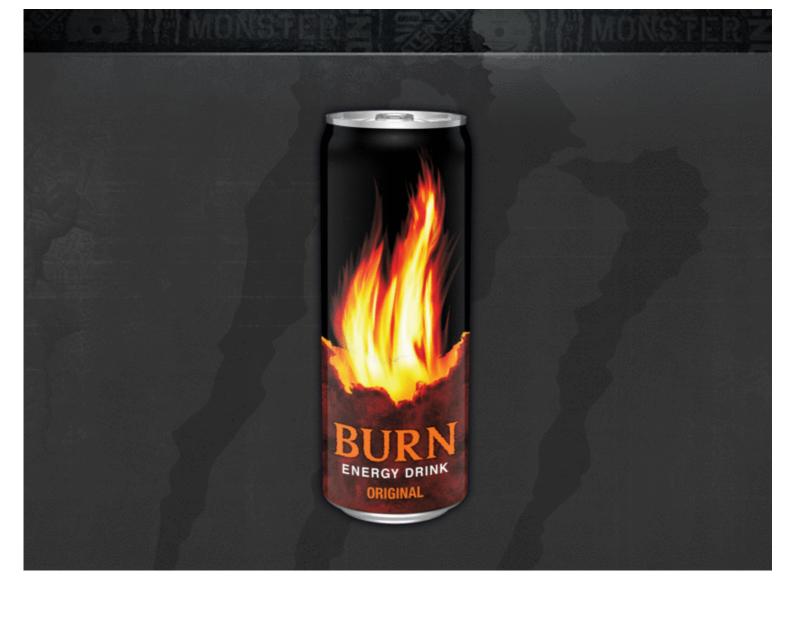


### FIGHTER BRAND POSITIONED TO TAKE ON LOW-PRICED COMPETITORS



feel the ENERGY at WORK

HARD-WORKING. EASY-DRINKING. -











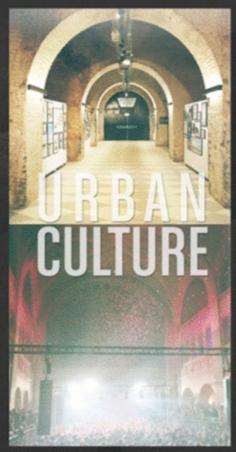


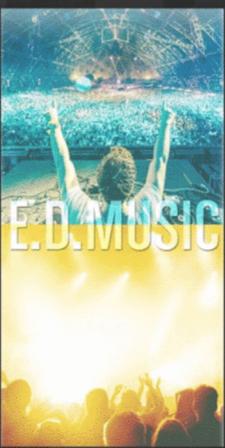


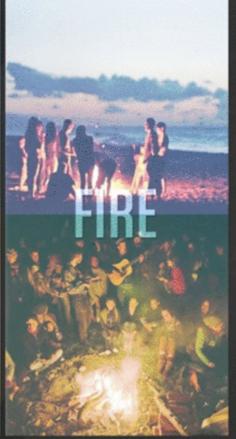


## **MARKETING PLATFORMS**











### **MAJOR TOPICS**



### **MUSIC MARKETING**





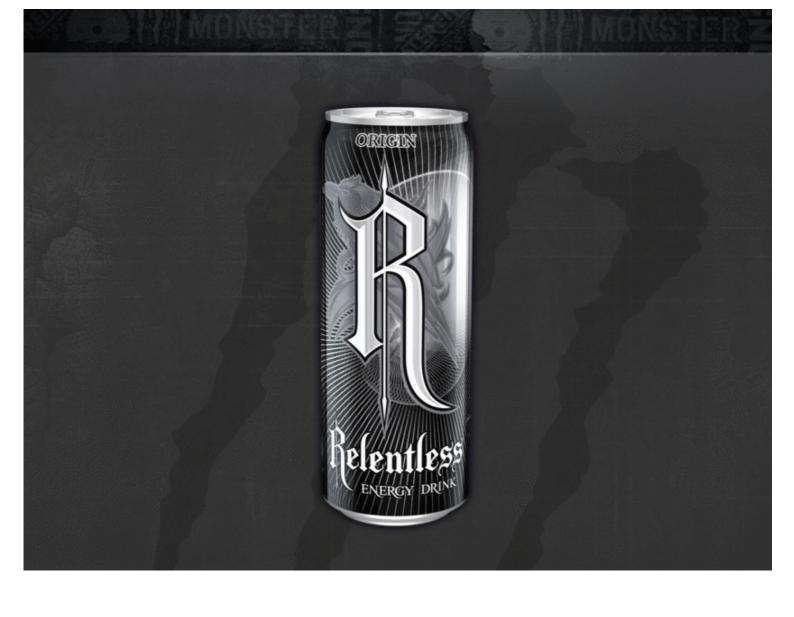


### **CULTURAL MARKETING**







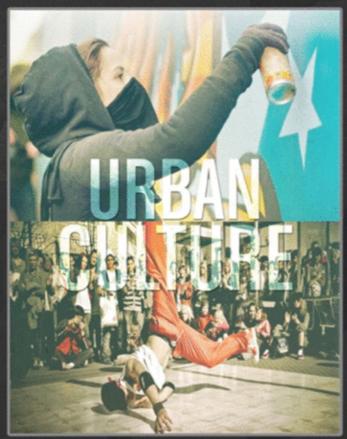


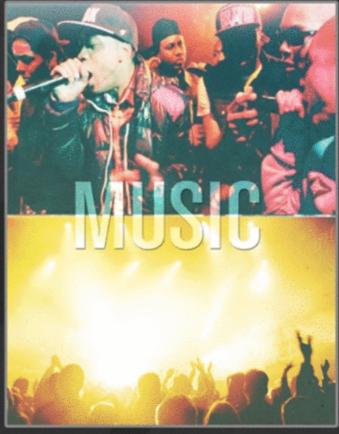


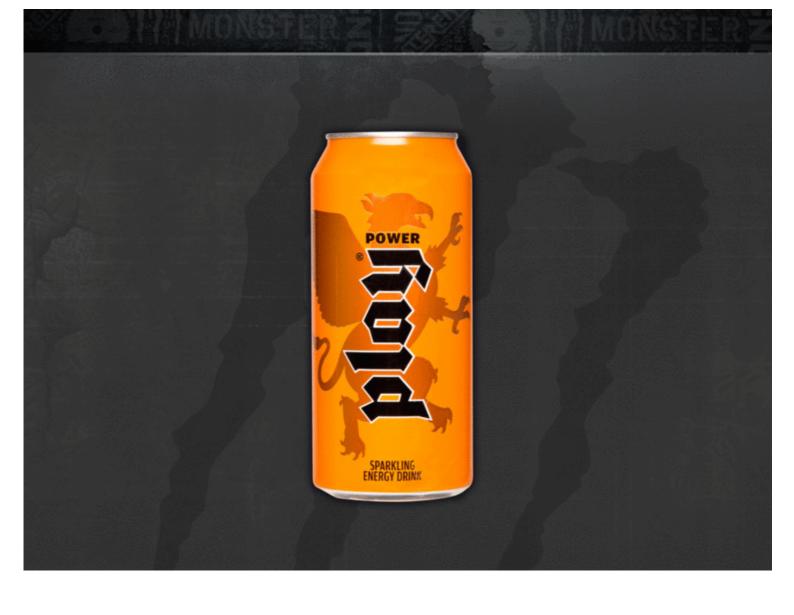


## RELENTLESS MARKETING PILLARS







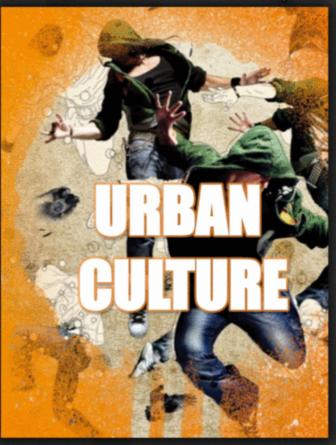


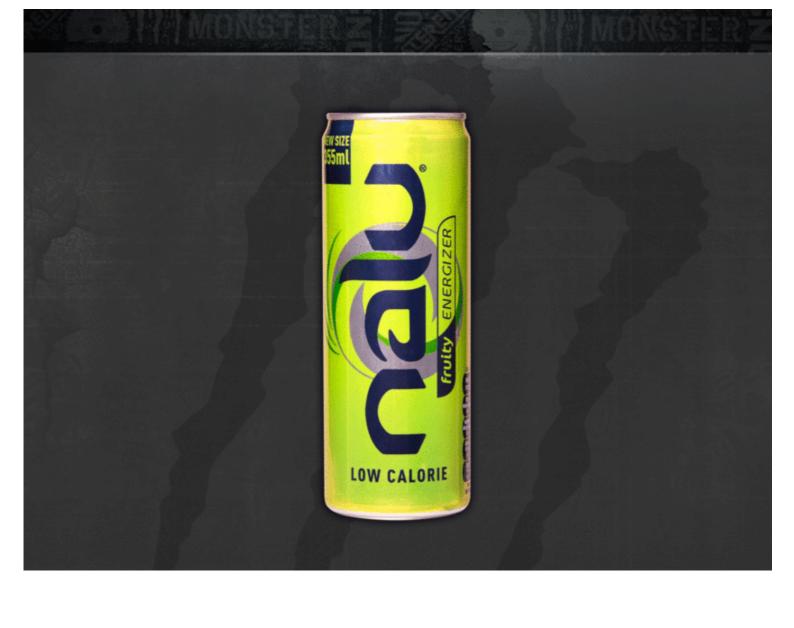


## MARKETING PLATFORMS











### **POSITIONING**





OUR Consumers...



















MALE & FEMALE WHITE COLLAR WORKERS

HARD WORKING STUDENTS

### **New Products**









Q1 2016



Q2 2016

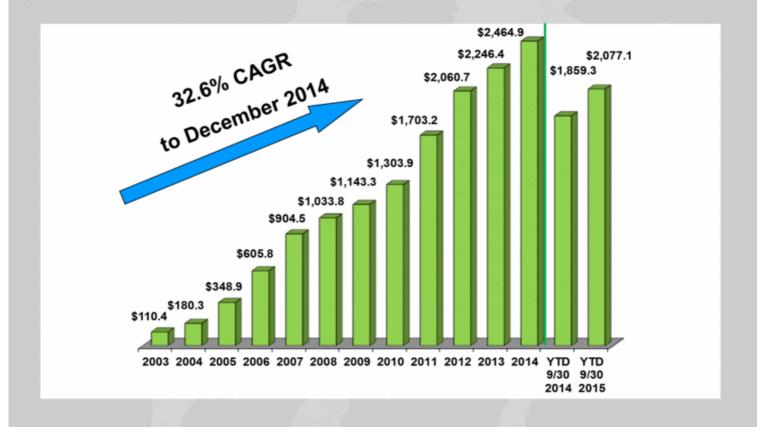
#### **Solid Financial Results**



- 23 consecutive years of increased sales since the acquisition of the Hansen beverage business in 1992.
- Achieved \$2.5 billion in net sales in 2014, up 9.7% over net sales of \$2.2 billion in 2013.
- For the nine months ended September 30, 2015, achieved \$2.1 billion in net sales, up 11.7% over net sales of \$1.9 billion for the same period in 2014.
- Net sales for the third quarter of 2015 increased to \$756.6 million, up 19.0% from the same quarter last year. Net income for the third quarter of 2015 increased to \$174.6 million, up 43.6% from the same quarter last year.

### Monster Beverage Corporation Net Sales (\$ in millions)





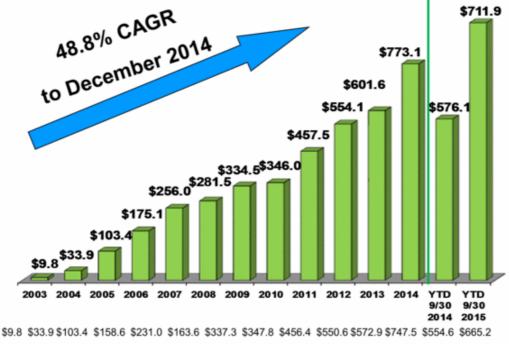
## Monster Beverage Corporation Reported Operating Income (\$ in millions)





### Monster Beverage Corporation Adjusted Operating Income ("OI") (\$ in millions)

\* Adjusted operating income is a non-GAAP financial measure that includes adjustments for (1) termination costs to prior distributors; (2) professional service fees, net of insurance reimbursements, associated with the review of stock option grants and granting practices; (3) expenditures related to regulatory matters and litigation concerning the advertising, marketing, promotion, ingredients, usage, safety and sale of the Company's Monster Energy brand energy drinks; (4) Coca-Cola transaction expenses; (5) the gain on sale of the Monster non-energy business; and (6) the acceleration of deferred revenue.

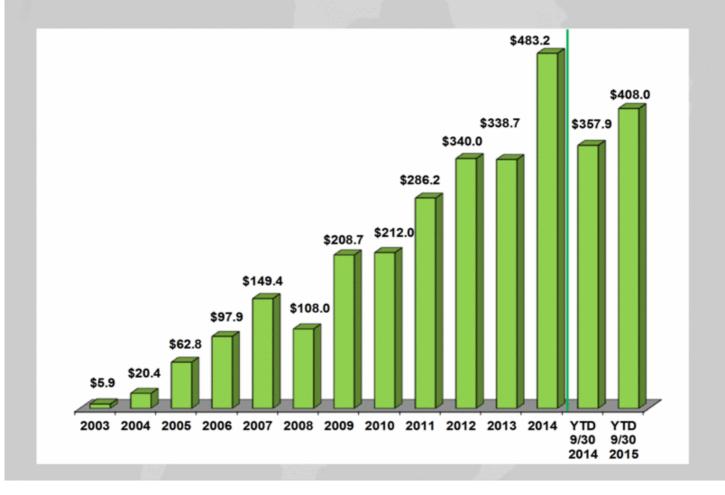


Reported OI \$9.8 \$33.9 \$103.4 \$158.6 \$231.0 \$163.6 \$337.3 \$347.8 \$456.4 \$550.6 \$572.9 \$747.5 \$554.6 \$665.2 \*Adjustments 6.5 25.0 117.9 - 2.8 - 1.8 1.1 3.5 28.7 20.4 17.5 177.8 Adjusted OI \$9.8 \$33.9 \$103.4 \$175.1 \$256.0 \$281.5 \$334.5 \$346.0 \$457.5 \$554.1 \$601.6 \$767.9 \$572.1 \$843.1

<sup>\*</sup> Non-GAAP financial measures are not prepared in accordance with GAAP and may be different from non-GAAP financial measures used by other companies. Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. We include these non-GAAP financial measures because we believe they are useful to investors in allowing for greater transparency related to our ongoing operations. Investors are encouraged to review the reconciliation of the non-GAAP financial measures used to their most directly comparable GAAP financial measures as provided in the table above.

#### Monster Beverage Corporation Reported Net Income (\$ in millions)





### Monster Beverage Corporation Reported Diluted Earnings Per Share



As adjusted for Stock Splits



## Monster Beverage Corporation Balance Sheet Highlights



(\$ in thousands)			
	September 30, 2015	December 31, 2014	Percentage Change
Cash and cash equivalents	\$1,240,717	\$ 370,323	235%
Investments:			
Short-term investments	\$1,544,710	\$ 781,134	98%
Long-term investments	\$ 34,35 <u>5</u>	\$ 42,940	20%
Total Investments	\$1,579,065	\$ 824,074	92%
Total cash and investments	\$2,819,782	\$1,194,397	136%
Accounts receivable, net	\$ 407,771	\$ 280,203	46%
Inventories	\$ 159,691	\$ 174,573	-9%
Current liabilities	\$ 504,606	\$ 355,716	42%
Deferred revenue – long-term	\$ 355,128	\$ 68,009	422%
Total stockholders' equity	\$4,654,557	\$1,515,150	207%

## Monster Beverage Corporation 3<sup>rd</sup> Quarter Results (in millions except per share data)





