

Hansen Natural Corporation Reports Record Financial Results for 2005 Year

- Net Income Triples; Net Sales up 93%-

Corona, CA - March 9, 2006 - Hansen Natural Corporation (NASDAQ:HANS) today announced record sales and profits for the year and fourth guarter ended December 31, 2005.

For the 2005 year, gross sales rose 85.4 percent to \$415.4 million from \$224.1 million in 2004. Net sales for 2005 increased 93.5 percent to \$348.9 million from \$180.3 million in the prior year. Operating income grew 205.3 percent in 2005 to \$103.4 million from \$33.9 million a year ago. Net income advanced 207.9 percent to \$62.8 million, or \$2.59 per diluted share, from \$20.4 million, or \$0.86 per diluted share, a year ago.

Rodney C. Sacks, chairman and chief executive officer, said the record sales and profits for 2005 were primarily attributable to substantially increased sales volumes of the company's Monster Energy® drinks and, to a lesser extent, of Lost® energy drinks and Joker Mad Energy™ drinks. Increased sales volumes of apple juice and apple juice blends also contributed to the record sales. He added that the increase in sales was partially offset by decreased sales volumes primarily of Hansen's® Natural Sodas, Hansen's energy drinks, Energade® and Smoothies in cans.

Gross profit as a percentage of net sales for the year rose to 52.3 percent from 46.3 percent in 2004, primarily due to increased sales of higher margin Monster Energy[™] and Lost® energy drinks. Selling, general and administrative expenses as a percentage of net sales were lower than in the previous year.

For the 2005 fourth quarter, gross sales rose 83.9 percent to \$113.6 million from \$61.8 million a year earlier. Net sales increased 94.7 percent to \$98.0 million from \$50.3 million in 2004. Operating income increased to \$29.8 million from \$11.9 million a year ago. Net income increased to \$18.4 million, or \$0.75 per diluted share, from \$7.3 million, or \$0.31 per diluted share, in the comparable period in 2004.

The increase in net income for the fourth quarter compared with the prior year period was primarily attributable to the substantial increase in sales volumes of Monster EnergyTM drinks.

Sacks also said that sales of Monster Energy™ "Khaos" energy drinks was encouraging.

Hansen Natural Corporation markets and distributes Hansen's® Natural Sodas, Signature Sodas, fruit juice Smoothies, Energy drinks, Energade® energy sports drinks, E20 Energy Water®, Sparkling Lemonades and Orangeades, multi-vitamin juice drinks in aseptic packaging, Junior Juice® juice, iced teas, lemonades and juice cocktails, apple juice, cider and juice blends, Blue Sky® brand carbonated beverages, Monster Energy™ brand energy drinks, Lost® Energy™ brand energy drinks, Joker Mad Energy™ and Rumba™ brand energy drinks and Fizzit™ brand Powdered drink mixes. Hansen's can be found on the Web at www.hansens.com.

* Gross sales, although used internally by management as an indicator of operating performance, should not be considered as an alternative to net sales, which is determined in accordance with Generally Accepted Accounting Principles ("GAAP"), and should not be used alone as an indicator of operating performance in place of net sales. Additionally, gross sales may not be comparable to similarly titled measures used by other companies as gross sales has been defined by the Company's internal reporting requirements.

Certain statements made in this announcement may constitute "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, regarding the expectations of management with respect to revenues and profitability. Management cautions that these statements are qualified by their terms/or important factors, many of which are outside of the control of the company, that could cause actual results and events to differ materially from the statements made herein, including, but not limited to, the following: Changes in consumer preferences, changes in demand that are weather related, particularly in areas outside of California, competitive pricing pressures, activities and strategies of competitors, changes in the price and/or availability of raw materials for the company's products, the availability of production and/or suitable facilities, the marketing efforts of the distributors of the company's products, most of which distribute products that are competitive with the products of the company, the introduction of new products, as well as unilateral decisions that may be made by grocery chain stores, specialty chain stores, club stores and other customers to discontinue carrying all or any of the company's products that they are carrying at any time and other risks detailed from time to time in the Company's reports filed with the Securities and Exchange Commission. The Company's

actual results could differ materially from those contained in the forward looking statements. The Company assures no obligation to update any forward looking statements.

HANSEN NATURAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF NET INCOME FOR THE THREE- AND TWELVE-MONTHS ENDED DECEMBER 31, 2005 AND 2004 (Unaudited)

	Three Months Ended December 31.		Twelve Months Ended December 31.	
	2005	2004	2005	2004
GROSS SALES*	\$113,570,741	\$ 61,760,023	\$415,417,282	\$224,097,875
LESS: Promotional and				
other allowances**	<u>15,560,656</u>	11,422,691	66,530,916	43,756,740
NET SALES	98,010,085	50,337,332	348,886,366	180,341,135
COST OF SALES	46,066,902	25,346,905	166,343,118	96,874,750
GROSS PROFIT	51,943,183	24,990,427	182,543,248	83,466,385
OPERATING EXPENSES:				
Selling, general and administrative	22,127,457	13,063,306	79,029,837	49,507,137
Amortization of trademarks	26,010	14,403	70,102	73,046
Total operating expenses	22,153,467	<u>13,077,709</u>	<u>79,099,939</u>	<u>49,580,183</u>
OPERATING INCOME	29,789,716	11,912,718	103,443,309	33,886,202
NONOPERATING INCOME (EXPE	NSE)			
Interest and financing expense	(12,522)	(9,793)	(76,531)	(41,988)
Interest income	<u>668,948</u>	<u>88,940</u>	<u>1,427,803</u>	<u>93,983</u>
Net nonoperating income	656,426	79,147	1,351,272	51,995
INCOME BEFORE PROVISION				
FOR INCOME TAXES	30,446,142	11,991,865	104,794,581	33,938,197
PROVISION FOR				
INCOME TAXES	<u>12,005,945</u>	<u>4,665,139</u>	<u>42,018,605</u>	<u>13,551,393</u>
NET INCOME	<u>\$ 18,440,197</u>	<u>\$ 7,326,726</u>	<u>\$ 62,775,976</u>	<u>\$ 20,386,804</u>
NET INCOME PER COMMON SHA	RE:			
Basic	<u>\$ 0.83</u>	\$ 0.34	<u>\$ 2.85</u>	\$ 0.96
Dibited	<u>\$ 0.75</u>	<u>\$ 0.31</u>	<u>\$ 2.59</u>	<u>\$ 0.86</u>
NUMBER OF COMMON SHARES IN PER SHARE COMPUTATION				
Basic	22.194.187	21.783.698	22.055.983	21.333.784
Dibuted	24.550.459	23.911.188	24.272.235	23,619,880

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^{**}Although the expenditures described in this line item are determined in accordance with GAAP and meet GAAP requirements, the disclosure thereof does not conform with GAAP presentation requirements. Additionally, the presentation of promotional and other allowances may not be comparable to similar items presented by other companies. The presentation of promotional and other allowances facilitates an evaluation of the impact thereof on the determination of net sales and illustrates the spending levels incurred to secure such sales. Promotional and other allowances constitute a material portion of the marketing activities of the Company.

HANSEN NATURAL CORPORATION AND SUBSIDIARIES CONDENSED BALANCE SHEETS AS OF DECEMBER 31, 2005 AND 2004 (Unaudited)

	2005			2004	
<u>ASSETS</u>					
CURRENT ASSETS:					
Cash and cash equivalents	\$	61,654,284	\$	3,676,119	
Short-term investments		11,860,665		17,300,000	
Accounts receivable, net		28,751,588		12,650,055	
Invertories		31,399,628		22,406,054	
Prepaid expenses and other current assets		477,237		638,967	
Prepaid income taxes		637,794			
Deferred income tax asset		5,505,264		3,708,942	
Total current assets		140,286,460		60,380,137	
PROPERTY AND EQUIPMENT, net		3,742,958		2,964,064	
INTANGIBLE AND OTHER ASSETS:					
Trademarks, net		19,103,049		18,351,804	
Deposits and other assets		757,215		326,312	
Total intangible and other assets		19,860,264		18,678,116	
	\$	163,889,682	\$	82,022,317	
LIABILITIES AND SHAREHOLDERS' EQUITY					
CURRENT LIABILITIES:					
Accounts payable	\$	26,613,663	\$	14,542,753	
Accrued liabilities		2,481,703		1,582,968	
Accrued compensation		3,346,243		1,831,627	
Current portion of long-term debt		515,221		437,366	
Income taxes payable				346,449	
Total current liabilities		32,956,830		18,741,163	
LONG-TERM DEBT, less current portion		10,123		146,486	
DEFERRED INCOME TAX LIABILITY		5,413,880		4,563,439	
COMMITMENTS AND CONTINGENCIES		-		-	
STOCKHOLDERS' EQUITY:					
Common stock - \$0.005 par value; 30,000,000 shares authorized; 22,607,128 shares issued, 22,193,606 outstanding in 2005; 22,239,728 shares issued, 21,826,206					
outstanding in 2004		113,036		111,198	
Additional paid-in capital		19,917,748		15,757,942	
Retained earnings		106,292,610		43,516,634	
Common stock in treasury, at cost; 413,522 shares in 2005 and 2004		(814,545)		(814,545)	
Total shareholders' equity		125,508,849		58,571,229	
• •	\$	163,889,682	\$	82,022,317	
	<u>*</u>	102,000,002	_		

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